## FINANCIAL RESULTS

\* New Announcement

Submitting Secretarial Firm Name : TRICOR CORPORATE SERVICES SDN. BHD.

\* Company name : TEO GUAN LEE CORPORATION BHD (283710-A)

\* Stock name : TGL

\* Stock code : **9369** 

\* Contact person : Madam Toh Kian Beng

\* Designation : Executive Director

# PART A1: QUARTERLY REPORT

\* Quarterly report for financial period ended : 30<sup>th</sup> September 2014

\* Quarter : 1st Quarter

\* Financial Year End : 30<sup>th</sup> June 2015

\* The figures : Have not been audited

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE QUARTER ENDED 30 SEPTEMBER 2014 (UNAUDITED)

	3-MONTE	3-MONTH ENDED		YEAR TO DATE ENDED		
	30.09.2014	30.09.2013	30.09.2014	30.09.2013		
	RM'000	RM'000	RM'000	RM'000		
Revenue	33,196	39,226	33,196	39,226		
Gross profit	16,372 49%	17,734 45%	16,372 49%	17,734 45%		
Other operating income	58	217	58	217		
Operating expenses	(8,144)	(8,034)	(8,144)	(8,034)		
Profit from the operation	8,286	9,917	8,286	9,917		
Finance costs	(131)	(72)	(131)	(72)		
Profit before taxation	8,155	9,845	8,155	9,845		
Taxation	(2,070)	(2,507)	(2,070)	(2,507)		
Profit for the period	6,085	7,338	6,085	7,338		
Other comprehensive income for the period, net of tax	36	234	36	234		
Total comprehensive income for the period	6,121	7,572	6,121	7,572		
Profit attributable to : Equity holders of the parent Non-controlling interest	6,044 41	7,306 32	6,044	7,306 32		
	6,085	7,338	6,085	7,338		
Total comprehensive income attributable to: Equity holders of the parent Non-controlling interest	6,080 41 6,121	7,540 32 7,572	6,080 41 6,121	7,540 32 7,572		
Earnings per share -Basic -Diluted	14.83 N/A	17.93 N/A	14.83 N/A	17.93 N/A		

The condensed consolidated statements of comprehensive income statements should be read in conjunction with the audited financial statements for the year ended  $30^{th}$  June 2014 and the accompanying explanatory notes attached to the interim financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2014

AS AT 30 SEPTEMBER 2014	Unaudited as at 30.09.2014 RM'000	Audited as at as at 30.6.2014 RM'000
ASSETS	Terri vov	1000
NON-CURRENT ASSETS		
Property, plant and equipment	2,620	4,838
Investment properties	24,397	22,470
Available for sale investments Deferred tax assets	2,002 45	1,965 45
Deferred tax assets	·	
	29,064	29,318
CURRENT ASSETS		
Inventories	50,524	61,923
Receivables	28,706	25,855
Tax assets Financial assets at fair value through profit or loss	56	88 1,815
Deposits, cash and bank balances	4,128	2,397
	83,414	92,078
TOTAL ASSETS	112,478	121,396
EQUITY AND LIABILITIES		
EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT		
Share capital	40,742	40,742
Reserves	42,349	36,269
	83,091	77,011
Non-controlling interest	1,173	1,132
TOTAL EQUITY	84,264	78,143
NON-CURRENT LIABILITIES		
Borrowings	11	17
Deferred tax liabilities	2,101	2,101
	2,112	2,118
CURRENT LIABILITIES		
Payables	16,652	34,810
Tax liabilities	2,186	816
Borrowings	7,264	5,509
	26,102	41,135
TOTAL LIABILITIES	28,214	43,253
TOTAL EQUITY AND LIABILITIES	112,478	121,396

The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2014 and the accompanying explanatory notes attached to the interim financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CHANGE IN EQUITY FOR THE QUARTER ENDED 30 SEPTEMBER 2014 (UNAUDITED)

## Attributable to equity holders of the parent

	Non-dist	ributable	Distributable			
	Share Capital RM'000	Fair value Reserve RM'000	Retained Profits RM'000	Total RM'000	Non- Controlling Interest RM'000	Total Equity RM'000
Balance at 1 July 2013	40,742	47	31,237	72,026	1,088	73,114
Total comprehensive income for the period	-	242	7,798	8,040	44	8,084
Dividend paid	_	-	(3,055)	(3,055)	-	(3,055)
Balance at 30 June 2014/1 July 2014	40,742	289	35,980	77,011	1,132	78,143
Total comprehensive income for the period	_	36	6,044	6,080	41	6,121
Balance at 30 September 2014	40,742	325	42,024	83,091	1,173	84,264

The condensed consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2014 and the accompanying explanatory notes attached to the interim financial statements.

# CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE QUARTER ENDED 30 SEPTEMBER 2014 (UNAUDITED)

	30/9/2014 RM'000	30/9/2013 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	8,155	9,845
Adjustments for: Non-cash items		
Depreciation of property, plant and equipment	354	315
Depreciation of investment properties	150	140
Inventories written off/written down	-	330
Profit on disposal of property, plant and equipment	-	(12)
Profit on disposal of asset held for sales Profit on disposal of available-for-sale financial assets	-	(20) (35)
Tront on disposal of available for sale inflatelar assets		
D' 11 - 11	8,659	10,563
Dividend income Interest expenses	(36) 131	(20) 72
Interest income	(4)	(12)
Operating mostit hereas weating conital changes		
Operating profit before working capital changes Changes in inventories	8,750 11,399	10,603 10,142
Changes in receivables	(2,852)	(8,796)
Changes in payables	(18,158)	(15,010)
Cash used in operations	(861)	(3,061)
Interest received	4	12
Interest paid	(131)	(72)
Tax paid	(668)	(661)
Net cash used in operating activities	(1,656)	(3,782)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(213)	(79)
Proceeds from disposal of financial assets through profit or loss	1,815	-
Proceeds from disposal of property, plant and equipment Proceeds from disposal of asset held for sales	-	20 90
Proceeds from disposal of asset field for sales  Proceeds from disposal of available-for-sale financial assets	-	133
Dividend received	36	20
Net cash generated from investing activities	1,638	184
CASH FLOWS FROM FINANCING ACTIVITY		
Bank borrowings	1,567	2,469
Net cash generated from financing activity	1,567	2,469
Net changes in cash and cash equivalents	1,549	(1,129)
Cash and cash equivalent at beginning of period	2,386	3,577
Cash and cash equivalent at end of period	3,935	2,448
Represented by:		
Cash and bank balances	4,128	2,486
Bank overdrafts	(193)	(38)
	3,935	2,448

The condensed consolidated cash flow statement should be read in conjunction with the audited financial statements for the year ended  $30^{th}$  June 2014 and the accompanying explanatory notes attached to the interim financial statements.

# (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 SEPTMBER 2014

#### 1. BASIS OF PREPARATION

The interim financial statements are unaudited and have been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134 Interim Financial Reporting and paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad.

The interim financial statements should be read in conjunction with the audited financial statements for the year ended 30<sup>th</sup> June 2014. The explanatory notes attached to the interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 30<sup>th</sup> June 2014.

The financial statements are presented in Ringgit Malaysia (RM) and all values are rounded to the nearest ringgit (RM) except when otherwise indicated.

### 2. CHANGES IN ACCOUNTING POLICIES

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 30<sup>th</sup> June 2014.

### 3. SEASONAL OR CYCLICAL FACTORS

The Group is principally involved in the manufacture, wholesale and retail of garments and related accessories. The demand for the Group's products is generally dependent on the Malaysian economy, consumer confidence and is seasonal with demand peaking at the festive seasons at the end and beginning of the year.

### 4. UNUSUAL MATERIAL ITEMS

There were no unusual items affecting assets, liabilities, equity, net income, or cash flows for the financial period under review.

#### 5. MATERIAL CHANGES IN ESTIMATES

There were no material changes in estimates that have a material effect to the current quarter results.

## 6. ISSUANCE OR REPAYMENT OF DEBT AND EQUITY SECURITIES

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the interim quarter under review.

#### 7. DIVIDEND PAID

No dividends were paid during the quarter under review.

# (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2014 (cont'd)

### 8. SEGMENTAL REPORTING

Quarter ended 30<sup>th</sup> September 2014

Revenue	Apparels RM'000 32,747	Investment properties RM'000 449	Total RM'000 33,196
Profit before interest, taxes, depreciation and amortisation Depreciation and amortisation Interest expenses Interest income	8,585	201	8,786 (504) (131) 4
Profit before taxation Tax expenses		-	8,155 (2,070)
Profit for the period			6,085

The Group's business activities were predominantly carried out in Malaysia.

### 9. CARRYING AMOUNT OF REVALUED ASSETS

The valuation of land and buildings has been brought forward, without amendment from the financial statements for the financial year ended 30<sup>th</sup> June 2014.

### 10. MATERIAL SUBSEQUENT EVENTS

There were no material events subsequent to the end of the current quarter.

#### 11. CHANGES IN COMPOSITION OF GROUP

On 28 June 2013, the wholly-owned subsidiary company namely Mode Fashion Marketing Sdn. Bhd. ("MFM") had been placed under members' voluntary winding-up ("winding-up") pursuant to Section 254(1)(b) of the Companies Act, 1965.

MFM had been dissolved on the expiration of three (3) months after the lodgement of the Final Meeting pursuant to Section 272(5) of the Companies Act, 1965.

There were no changes in composition of the Group during the quarter under review.

# (A) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2014 (cont'd)

## 12. CONTINGENT LIABILITIES

As at the date of this report, the Group has contingent liabilities as follows:-

Unsecured

	RM'000
Corporate guarantees for credit facilities granted to subsidiary companies	30,428

## 13. CAPITAL COMMITMENTS

Capital commitment as at 30<sup>th</sup> September 2014 is as follows:

Contracted

Non-cancellable operating lease commitment	RM'000
- Not later than 1 year	532
- Later than 1 year and not later than 5 years	302
	834

### 14. SIGNIFICANT RELATED PARTY TRANSACTIONS

The Group undertakes at agreed terms and prices, the following significant related party transactions for the financial period ended 30<sup>th</sup> September 2014:

	RM'000
Purchase of goods from	
- Perniagaan Sulam Kim Bin (M) Sdn. Bhd.	53
- TGL Packaging Sdn. Bhd.	1
Rental paid to	
- TGL Packaging Sdn. Bhd.	151
- TGL Industries Sdn. Bhd.	150
- Bidang Cendana Sdn. Bhd.	70

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# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2014

#### 1. REVIEW OF PERFORMANCE

Revenue for the current quarter under review was RM33.20 million as compared to RM39.23 million recorded in the same quarter in previous year, a decrease of 15.37% or RM6.03 million. The decrease in sales of children apparels was mainly due to the stiff competition among competitors and the relatively soft retail market.

The Group recorded a profit before tax of RM8.15 million for current quarter under review, a decrease of 17.26% or RM1.7 million as compared to profit before taxation of RM9.85 million in the previous year corresponding quarter. The decrease was mainly due to drop in sales by RM6.03 million, even though gross margin increase by 4% from 45% to 49%.

### 2. COMPARISON WITH PRECEDING QUARTER'S REPORT

As compared to the previous quarter, revenue for the quarter under review had improved by RM8.73 million or 35.65%.

For the first quarter ended 30<sup>th</sup> September 2014, profit before taxation of the Group was RM8.15 million, compared with profit before taxation of RM0.02 million recorded in preceding quarter ended 30<sup>th</sup> June 2014.

The higher revenue achieved in current quarter under review was mainly due to higher sales recorded during nationwide mega sales and Hari Raya festive season.

#### 3. COMMENTARY ON PROSPECTS

The retail business of the Group is expected to operate in a very challenging environment. Nevertheless, the Group maintains a cautious approach in the current financial year and continue to implement stringent cost controls and strategic measures to improve its performance.

Barring any unforeseen circumstances, the Directors are cautiously optimistic that the Group will continue to stay competitive and maintain the view that long term prospect of the apparel industry remain good.

#### 4. VARIANCE FROM PROFIT FORECASTS

Not applicable as the Group did not publish any profit forecast.

# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2014 (cont'd)

## 5. TAXATION

	Year to date ended 30 September		
	2014	2013	
	RM'000	RM'000	
Tax liabilities at 1 July	728	1,083	
Current period's provision	2,070	2,507	
Net payment made during the period	(668)	(661)	
Tax liabilities at 30 September	2,130	2,929	
Disclosed as:			
Tax assets	(56)	(43)	
Tax liabilities	2,186	2,972	
	2,130	2,929	
Taxation expense for the period:-			
Malaysian taxation	2,070	2,507	
	2,070	2,507	

The effective tax rate for the period ended 30<sup>th</sup> September 2014 was approximately 25.38% due to some expenses that are disallowed for tax deduction.

### 6. CORPORATE PROPOSAL

At the date of this report, there are no corporate proposals which have been announced that remain uncompleted.

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# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2014 (cont'd)

### 7. GROUP BORROWINGS AND DEBT SECURITIES

	As at 30 September 2014	As at 30 June 2014
<ul><li>(a) Short term borrowings</li><li>- Unsecured</li><li>- Secured</li></ul>	7,222 42	RM'000 5,452 57
	7,264	5,509
<ul><li>(b) Long term borrowings</li><li>- Secured</li></ul>	11	17
Total	7,275	5,526

The above borrowings are all denominated in Ringgit Malaysia.

#### 8. FINANCIAL INSTRUMENTS - DERIVATIVE

The Group has not entered into any derivative financial instruments during the quarter under review.

#### 9. MATERIAL LITIGATION

There was no material litigation pending the date of this announcement.

### 10. DIVIDEND PAYABLE

The final dividend which has been declared for the financial year ended 30<sup>th</sup> June 2014 is as follows:

Rate : 7.5 sen per share (single tier)

Announced: 3<sup>rd</sup> November 2014
Book Closure: 1<sup>st</sup> December 2014
Payment Date: 17<sup>th</sup> December 2014

# 11. QUALIFICATION OF PRECEDING ANNUAL FINANCIAL STATEMENTS

The auditors' report of the most recent annual financial statements for the financial year ended 30<sup>th</sup> June 2014 was not qualified.

# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2014 (cont'd)

## 12. EARNINGS PER SHARE

# (a) Basic earnings per share

The basic earnings per share of the Group is calculated based on the net profit attributable to shareholders divided by weighted average number of ordinary shares in issue as follow:

	-	ndividual quarter ended 30 September		te ended ember
	2014	2013	2014	2013
Net profit attributable to shareholders (RM'000)	6,043	7,306	6,043	7,306
Weighted average number of ordinary share in issue ('000)	40,742	40,742	40,742	40,742
Basic earnings per share (sen)	14.83	17.93	14.83	17.93

# (b) Diluted earnings per share

There is no diluted earnings per share as the Company does not have any convertible financial instruments as at the current financial period ended 30<sup>th</sup> September 2014.

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# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2014 (cont'd)

#### 13. REALISED AND UNREALISED PROFIT

The determination of realised and unrealised profits or losses is based on the Guidance of Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, issued by the Malaysia Institute of Accountants on 20<sup>th</sup> December 2010.

The disclosure of realised and unrealised profits or losses is made solely for complying with the disclosure requirements as stipulated in the directive of Bursa Malaysia Securities Berhad and is not made for any other purposes.

The breakdown of retained profits of the Group as at the reporting date, into realised and unrealised profits or losses, pursuant to the directive, is as follows:

	30 September 2014 RM'000	30 June 2014 RM'000
Total retained profits of the Group		
- Realised	42,451	36,408
- Unrealised	4,915	4,915
	47,366	41,323
Consolidation adjustments	(5,343)	(5,343)
	42,023	35,980

#### 14. NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME

	Individual quarter ended 30 September 2014 RM'000	Year to date ended 30 September 2014 RM'000
Profit from operations for the period is arrived after charging:		
Depreciation of investment properties	150	150
Depreciation of property, plant and equipment	354	354
And after crediting:		
Interest income	4	4

Other disclosure items pursuant to Appendix 9B Note 16 of the Listing Requirements of the Bursa Malaysia Securities Berhad are not applicable.

# (B) NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 30 SEPTEMBER 2014 (cont'd)

## 15. AUTHORISED FOR ISSUE

The interim financial statements were authorised for issue by the Board of Directors in accordance with the resolution of the directors on 26<sup>th</sup> November 2014.

For and on behalf of the Board, Teo Guan Lee Corporation Berhad

Gunn Chit Geok (MAICSA 0673097) Chew Siew Cheng (MAICSA 7019191) Company Secretaries

Date: 26<sup>th</sup> November 2014